

Dear Valued Client:

We invite you to apply for membership in Excelsior FHV Group and take advantage of the benefits afforded by the program.

Excelsior FHV Risk Purchasing Group

Excelsior is a Risk Purchasing Group designed to provide benefits to For-Hire drivers in New York City to improve their working conditions and overall health. The benefits are beyond that provided by the mandatory liability automobile coverage required by the New York Taxi and Limousine Commission.

Membership in Excelsior

Excelsior membership will be open to operators in the New York Livery Industry and will include the following:

- All TLC licensed operators of Black Cars, Medallions, and Car Services
- Owner Operators and Fleet Operators

Risk Management Services and benefits currently available

- Technology initiatives including use of Dash-Cameras and Telematics to mitigate risks
- Driver Safety training classes to improve driving habits
- Complementary Mobile Accident Reporting App for both Apple and Android devices
- Discount Vision and Dental plans via Solstice

Excelsior will continue to develop our programs and soon will be offering various discount initiatives to our members such as discounts on tires, telephone expenses, and legal expenses. The RPG will identify risk of similar characteristics interested in improving their operations through the use of risk management and work with them to offer services.

Please email your completed membership form to Roslyn Paulino at <u>rpaulino@american-transit.com</u>.